

Illinois Department of Commerce and Economic Opportunity

IEN Report for December

	December	CY09	FY10	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	2,505	33,039	16,663	682,177	33,039
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,422	11,312	6,338	276,765	11,312
Total SBDC Counseling Hours:	7,270	64,916	27,387	1,009,868	64,916
Average Hours Per Case:	5.11	5.74	4.32	3.65	5.74
SBDC Training Attendees:	694	14,403	6,636	319,787	14,403
Minority Clients Counseled: (all sessions)	339	3,163	1,807	48,929	3,163
Minority Training Attendees:	203	2,768	1,565	56,894	2,768
Women Clients Counseled: (all sessions)	459	3,729	2,052	84,643	3,729
Women Training Attendees:	314	4,674	2,271	124,950	4,674
Procurement Technical Assistance Centers					
PTAC Clients Counseled	343	2,176	1,448	14,661	2,176
Initial PTAC Counseling Sessions	46	979	457	19,325	979
All PTAC Counseling Sessions	567	7,848	4,152	54,256	7,848
Total PTAC Counseling Hours:	733	10,508	5,395	73,723	10,508
Average Hours Per Case:	2.14	4.83	3.73	5.03	4.83
Total PTAC Clients Trained:	0	3,612	1,627	43,309	3,612
Minority Businesses Counseled: (all sessic	61	2,515	1,355	36,968	2,515
Women Businesses Counseled: (all sessic	99	2,610	1,395	40,763	2,610
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	376	3,369	1,501	71,792	3,369
SBDC Jobs Retained:	713	6,300	2,658	92,417	6,300
SBDC Total Loans Secured:	53	427	195	9,133	427
SBDC Loan Dollars Assisted: \$	\$8,755,804	\$169,208,327	\$36,810,842	\$1,662,167,228	\$169,208,327
SBDC Total Non Debt Financing:	111	849	379	4,943	849
SBDC Non Debt Financing: \$	\$4,832,222	\$54,887,363	\$21,869,311	\$416,913,415	\$54,887,363
SBDC New Business Starts:	22	361	145	10,308	361
SBDC Existing Business Expansions:	28	231	102	4,165	231
PTAC Jobs Created:	31	708	377	11,648	708
PTAC Jobs Retained:	253	4,613	2,603	38,935	4,613
PTAC Contracts Assisted:	139	2,452	1,170	51,129	2,452
PTAC Contract \$ Assisted:	\$14,436,000	\$1,994,482,914	\$805,836,156	\$8,447,896,061	\$1,994,482,914
ITC Sales Assisted: \$	\$13,400,007	\$231,388,920	\$36,325,677	\$1,342,026,384	\$231,388,920
NOC Sales Assisted: \$	\$6,200,000	\$68,376,000	\$6,200,000	\$431,224,900	\$68,376,000
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	651	10,180	4,587	201,118	10,180
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	18	333	147	9,582	333
Draft Regulations Commented On:	5	87	47	1,386	87
Environmental Assistance Program:					
Total Businesses Assisted:	180	1,601	449	124,143	1,601
Total Helpline Calls Received:	165	898	293	12,341	898

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Breakdown of Funding Sources

	December	CY09	FY10	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	164	722	464	10,404	722
Total ITC Counseling Hours:	621	5,690	2,338	58,155	5,690
Average Hours Per Case	3.79	7.88	5.04	5.59	7.88
ITC Clients Trained:	4	108	50	11,971	108
Minority Clients Counseled: (all sessions)	11	64	39	618	64
Women Clients Counseled: (all sessions)	29	101	69	806	101
ITC Jobs Created	5	117	27	1,240	117
ITC Jobs Retained	56	796	141	3,606	796
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	75	141	101	3,532	141
Total NOC Counseling Hours:	782	2,209	958	24,449	2,209
Average Hours Per Case	10.43	15.67	9.49	6.92	15.67
NOC Clients Trained:	0	224	21	5,069	224
Minority Clients Counseled: (all sessions)	4	5	4	140	5
Women Clients Counseled: (all sessions)	8	16	10	341	16
NOC Jobs Created	5	46	5	663	46
NOC Jobs Retained	20	310	20	2,387	310
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	11	52	24	535	52
Total Day Care Counseling Hours	31	172	64	1,708	172
Average Hours Per Case	2.82	3.31	2.67	3.19	3.31
Day Care Clients Trained	66	220	83	5,647	220
Minority Clients Counseled (all sessions)	5	26	12	303	26
Women Clients Counseled (all sessions)	11	49	23	463	49
Entrepreneurship Center Clients Served					
EC Clients Assisted	9	557	157	8,330	557
EC Clients # of Challenge Grants	3	98	39	815	98
EC Clients \$ Value of Challenge Grants	\$15,000	\$893,689	\$284,948	\$4,972,773	\$893,689
EC Clients Capital Leveraged	\$2,399,000	\$72,403,019	\$10,480,886	\$425,577,388	\$72,403,019
EC Clients Jobs Created	43	1,472	460	8,186	1,472
EC Clients Jobs Retained	66	3,852	133	13,095	3,852
DAR Client Served					
Total DAR Clients Counseled	13	19	19	19	19
Total DAR Counseling Hours	30	41	41	41	41
Average Hours Per Case	2.33	2.16	2.16	2.16	2.16
Total DAR Client Trained	63	134	134	134	134
Minority Clients Counseled	4	3	3	3	3
Women Clients Counseled	1	5	5	5	5
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0